



## start with DCi.

Communications technologies evolve quickly. How can you be sure you're getting the best solutions for your business? Start by connecting with a telecom partner who will listen to your needs first, and then implement cost-effective systems with your future built in.



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*make the connection*

voice  
data  
networking  
connectivity



## CONNECT *with more*

We do more than connect your communications systems. We connect you with the future.

**listen:** We listen carefully to our customers—small or large—to learn their unique telecommunications, networking, and connectivity needs. Before we start recommending telephones, servers, data jacks, and service carriers, our telecom experts spend hours exploring what makes your business tick, where the technologies are headed, and what the best mix of telecommunications tools is for the business you are...and the business you hope to become. Before we start, we make sure we've heard from you.

**create:** Next we design the solution that is right for you, and that's when our experience and expertise really shine. You'll appreciate our systems approach. Many customers have us provide a complete telecom solution—from telephones, paging systems, and computer networks—to wi-fi zones, servers, and the service provider connection to the outside world. We can even install software on your computers or servers and ensure all licensing issues are properly addressed.

**support:** Whatever the final system specifications, you get something more from your partnership with DCi: a trusted telecom advisor you can turn to anytime for expertise and solutions, even as your telecom needs change and grow.

### ABOUT DCi

Founded in 1997, DCi has grown to include offices in Baltimore, MD and Mt. Laurel, New Jersey, more than [# goes here] employees, and customers—from small boutique businesses to corporate offices and call centers with complex telecom needs—throughout the mid-Atlantic region. We've built our reputation on an ability to listen closely to customer needs and provide telecom solutions that are cost-effective, job specific, and powerful. We represent numerous technology providers, provide full installation and maintenance support for the systems we implement for you, and offer a variety of financing options designed to accommodate your business needs.

**services:** We offer a turnkey solution to your telecommunications and connectivity needs. More important, we partner with you to provide solutions that are best for you...today and in the future.

### VOICE

- Consulting
- Telephone system design
- Telephone sales, service, and installation; AVAYA business partner
- Call center solutions
- Voice mail integration
- Mobile phone system integration

### DATA

- Consulting
- PCs and servers—sales, service, and installation, representing Compaq, Dell, and HP
- Peripheral systems
- IT outsourcing
- Network management
- Desktop/server support
- Application support
- LAN/WAN management
- Network planning and architecture
- Resource planning

### NETWORKING

- Consulting
- Premise wiring
- Wireless data/voice
- Paging systems—configuration, wiring, installation

### CONNECTIVITY

- Consulting
- Vendor selection
- Installation/cut over coordination
- Product and technology selection based on customer needs
- Mobil phone, wireless handheld systems set up and integration

